

Southport Business Association Meeting Minutes

February 14, 2017 – 8:00 AM

McClelland Catering Room

Attendance:

Lori Jones – Jones Bookkeeping Services
Todd McClelland – Classic Café
Ken Jones – K & L Trucking
Karen Harris – Massage by Karen
Laurie Sweeney – Woodbrook Assisted Living
Kit Gooshaw – Lighthouse Liquors
Allison Devita – Chemung Canal
Maggie MaKavec – Lucille's Salon
Missie Grover – Chemung Canal
Mark Fife – Chemung Canal
Nichola Ostrander – Town of Southport
Christine Iles – Elmira Savings Bank
Betty McClelland – BGM
Jane Joralemon – Southport Historical Society
Justin Dildine – First Heritage FCU
Julie Monahan – First Heritage FCU

Todd McClelland called the meeting to order at 8:00 AM

The minutes from the January 10, 2017 meeting were reviewed and approved.

Treasurer's report:

Checking account balance – January 31, 2017 - \$2,610.57
Additions – Membership dues \$105.00

Savings account balance – January 31, 2017 - \$10,390.48
Additions – Christmas Land donations \$3,705.75

Spotlight Business – Chemung Canal

Presentation by Mark Fife, Commercial Lender. He works with small and large businesses. Deregulations have helped make banks more competitive with rates. Established in 1833. They offer retirement plans and will come to employer's place of business to talk about products. They offer lines of credit, commercial mortgages, and term loans. A new product offered is small business proposition. It is quicker, less documentation, 3 year renewable term. Documentation needed is tax returns and financial statements. Customers need structure of products, debt, dreams & goals.

Old Business:

Southport Signs – Charlie from Chamberlain Acres will create concept ideas. All signs will be similar in size and design. Specs were given by Nichola. One idea for sign location is the triangle on Cedar St. Nichola will check with DOT for approval.

March Meeting – Meeting will be March 14th, 6:00 pm at Maple Lawn Dairy

Town of Southport – The town donated \$3,500 to use for Christmas Land

New Business:

Denis Sweeney Voucher – Todd McClelland drew a winner from the businesses that filled out the survey on the 2016 membership application. Vasco Brands was the winner.

Membership – The brochure mock-up was approved and will be mailed out within a couple of weeks.

Other Business:

Easter Egg Hunt will be held April 8, 2017 at 12:00 pm

There will be a Parade meeting on February 22, 2017 at 7:00 pm at the Chapel Park Community Center

Chemung Canal will be holding a blood drive on February 25th at the main office

Elmira Rotary will be holding a lip synch contest in April and asked if the SBA would be interested in participating

The Town of Southport was awarded a \$500,000 Restore NY Grant to develop and tear down the old Dixie Bbq. The Town is not buying the property, but has the current owner locked into a sales price. They are asking for ideas of what business residents would like to see there. The Bulkhead area is going to be the Town Center. The Town has also been approved to apply for a Main St. Grant and will be applying for a USDA Grant to focus on Cedar Street.

Next meeting is March 14, 2017 at 6:00 pm at Maple Lawn Dairy
Meeting adjourned at 8:40 am